

## Overseas Volunteer Opportunity – Malawi Business Development Specialist

**WHERE:** Lilongwe, Malawi

**START DATE:** Exact timing to be negotiated with the successful candidate

**DURATION:** 6 months

**REPORTING TO:** Program Manager for Malawi

**DEADLINE:** Open until filled

**Note:** *This is a voluntary assignment. Domestic and international economy airfare, ground transport, visa, travel insurance, out of country accommodation, and a meal/incidental allowance will be covered by CDF Canada. Applicants must be a Canadian citizen or a permanent resident.*

### **BACKGROUND:**

The INVEST Co-op program seeks to improve the economic well-being of small producers in Malawi, Peru, Mongolia and Indonesia. Through an integrated co-operative approach, the program will benefit producers by increasing production and productivity, increasing access to markets, and increasing access to financial services. The program will also focus on building the capacity of local co-operatives and working with governments to create an enabling environment for co-operatives to do business.

The INVEST Co-op Malawi Project seeks to improve the economic wellbeing of 50,000 small producers (Soya, ground nuts, beans, and maize). Through an integrated co-operative approach, the program will benefit producers by increasing production and productivity, increasing access to markets, and increasing access to financial services. CDF Canada is also proposing to partner with local agricultural, finance and insurance co-operative companies to introduce agricultural insurance products to these farmers to help them manage their risks. It is believed that offering insurance through an integrated co-operative model will lower risks, administration costs, and claim processing times.

The project partner in Malawi is the Malawi Union of Savings and Credit Cooperatives (MUSCCO) which is the apex organization for Savings and Credit Co-operatives in Malawi. MUSCCO provides training, liquidity management, representative and advocacy services to its member organizations to improved financial, management and governance capacity. MUSCCOs aim is to improve financial access to the underserved communities of Malawi.

### **ABOUT THE ASSIGNMENT:**

The Business Development Specialist will support the development of cooperative business plans, help to develop and deliver marketing training to cooperative members as well as explore and consolidate opportunities for business growth in cooperatives. The volunteer will be based in the CDF office in Lilongwe, Malawi and will be required to travel to remote communities. This is a 6-month position based in Lilongwe, Malawi.

## APPLICATION PROCESS:

Please submit your resume and cover letter using the [volunteer information form](#). You must be a Canadian citizen or permanent resident. Successful candidates will be required to obtain a police-check from their local police/RCMP detachment. ***All applicants are thanked for their interest in CDF Canada; however, only those selected for an interview will be contacted.***

## Co-operative Development Foundation of Canada

Co-operative Development Foundation of Canada (CDF Canada) is an international development charity that helps improve the lives of women, men, children and their communities through cooperatives. We envision a world where self-reliant communities flourish. CDF Canada is working with local partners in Africa, Asia, Latin America and in Eastern Europe to establish and grow community owned co-operatives that help people achieve more prosperous, self-reliant lives. For over 70 years, CDF has been mobilizing financial resources, volunteers and knowledge — mostly from Canadian co-ops and credit unions — to make the world a better place. For much of that time, CDF Canada worked partners to help communities move toward prosperity and create more secure lives through community-owned cooperatives. For more information about CDF Canada, visit [www.cdfcanada.coop](http://www.cdfcanada.coop)